

## For Immediate Release

## WESTELCOM EXPANDS ITS FIBER NETWORK INTO COLOGIX'S MONTREAL DATA CENTER.

Montréal, QC – August 10, 2016 – WESTELCOM Networks, Northern New York's leading provider of advanced network communications, announced today that they have now fiber connectivity into Montréal, QC and have collocated with <u>Cologix</u>, a network neutral interconnection and data center company. This latest network expansion will provide WESTELCOM customers private ethernet connectivity between U.S. and Canadian locations as well as private connections to Microsoft and Amazon Cloud Services.

"With our deployment of high-speed fiber connectivity to Montreal, our customers now have advanced cloud connectivity as well as an ability to set up private networks with branch offices throughout Canada," stated Paul Barton, President of Westelcom. "As the operator of the Meet-Me-Room in the Carrier hotel at 1250 Rene-Levesque, Cologix enables access to a robust customer ecoystem and provides us with premium data center space to effectively and confidently provide our customers high quality network services." Westelcom serves a number of clients headquartered within Canada. The company currently operates three New York based data centers strategically located in Watertown, Plattsburgh and Syracuse. Clients are realizing the need to do business with the company for efficient connectivity to metro markets including Montreal, New York City and Boston.

Cologix is Montréal's leading network neutral colocation provider, with more than 100,000 SQF of capacity spanning seven data centers throughout the city. Cologix operates Montréal's central Meet-Me-Room at 1250 Rene Levesque Boulevard, offering access to 75+ unique network service providers.

"We continue to see a growing number of Customers recognizing the strategic value of this market as an interconnection portal between Canada and the United States, and we are pleased to add Westelcom to that list," stated Andre van Zijl, General Manager, Canada. "Our MTL 3 data center has unparalleled connectivity choice and we are delighted to offer our existing customers access to Westelcom's growing network. With plenty of room for growth throughout the city, we look forward to supporting their continued success."

## **About WESTELCOM**

Westelcom is a provider of advanced telecommunications solutions operating throughout Northern New York's region between Lake Ontario and Lake Champlain. Westelcom offers a strategic suite of business communication services over their fiber network which includes telephone, long distance, high-speed broadband, dedicated internet, and private ethernet networks for multi-office connectivity. The company also provides advanced IP phone and data solutions to include hosted PBX, hosted firewall, server colocation, and carrier neutral colocation services to businesses and enterprise clients.

As a leading carrier of telecommunications services, Westelcom has extensive expertise in serving the health care industry to include providing managed internet services to two regional telemedicine networks, 8 regional hospitals and over 120 medical facilities. Their Mission is to exceed customers' expectations by providing excellent customer service in communications solution design, delivery and support." Westelcom can be reached at <a href="https://www.westelcom.com">www.westelcom.com</a> or 866.482.5427.

## **About COLOGIX**

Cologix provides reliable, secure, scalable data center and interconnection solutions from 24 prime interconnection locations across 9 strategic North American edge markets. Over 1,600 leading network, managed services, cloud, media, content, financial services and enterprise customers trust Cologix to support their business critical infrastructure and connect them to customers, vendors and partners. Our dedicated, experienced local teams and scalable solutions enable us to provide industry-leading customer service and the ability to successfully support customers at the Internet's new edge. For a tour of one of our data centers in Columbus, Dallas, Jacksonville, Lakeland, Minneapolis, Montreal, New Jersey, Toronto or Vancouver visit <a href="https://www.cologix.com">www.cologix.com</a> or email <a href="mailto:sales@cologix.com">sales@cologix.com</a>. Follow Cologix on <a href="mailto:LinkedIn">LinkedIn</a> and <a href="mailto:Twitter">Twitter</a>.