



## **HYDRO ONE TELECOM EXPANDS NETWORK TO MONTREAL WITH POP IN COLOGIX DATA CENTRE**

*Hydro One Telecom leverages Cologix's carrier neutral data centre connectivity to enable utility-grade network access between Canada's two largest markets*

**MONTREAL and DENVER – April 20, 2016** – [Hydro One Telecom Inc.](#), a broadband telecommunications services provider and wholly-owned subsidiary of utility provider Hydro One Inc., has selected [Cologix](#), a network neutral [interconnection](#) and [data centre](#) company, to deploy its point of presence (PoP) in Montreal. Hydro One Telecom chose Cologix's MTL 7 data centre at 1155 Robert-Bourassa Boulevard in downtown Montreal to support new client growth and existing customer services.

Hydro One Telecom is a facilities-based carrier that offers high-speed data networking services for critical infrastructure in Ontario, Montreal, Buffalo and Detroit, leveraging fibre routes from its parent company, Hydro One Inc., to provide unique routes and redundancy for its customers in the carrier, financial and enterprise segments. Hydro One Telecom prides itself on its customer-centric service approach, which has led to a more than 90 percent customer satisfaction rate.

"Our strategy for growth is to create a broader geographic footprint that enables us to offer services to more customers," noted Hydro One Telecom Sales & Marketing Vice President David Hurst. "Montreal is a growth opportunity for us and colocating with Cologix immediately makes our services available to a larger set of potential customers in that market."

"Cologix is the largest network neutral data centre provider in Canada, which allows us to facilitate more natural connections between network buyers and sellers than anyone else across our footprint," explained Cologix Canada General Manager Andre van Zijl. "We are pleased to work with Hydro One Telecom in the Montreal marketplace as their unique network and standout customer service will add richness to the already broad set of fibre networks serving demand in the market. We are all the more gratified that Hydro One Telecom chose to expand their relationship with Cologix from their existing presence with us in Toronto."

### **About Cologix Inc.**

Cologix provides reliable, secure, scalable data centre and interconnection solutions from 24 prime interconnection locations across 9 strategic North American edge markets. Over 1,600 leading

network, managed services, cloud, media, content, financial services and enterprise customers trust Cologix to support their business critical infrastructure and connect them to customers, vendors and partners. Our dedicated, experienced local teams and scalable solutions enable us to provide industry-leading customer service and the ability to successfully support customers at the Internet's new edge. For a tour of one of our data centres in Columbus, Dallas, Jacksonville, Lakeland, Minneapolis, Montreal, New Jersey, Toronto or Vancouver visit [www.cologix.com](http://www.cologix.com) or email [sales@cologix.com](mailto:sales@cologix.com). Follow Cologix on [LinkedIn](#) and [Twitter](#).

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