



## WEBAIR PROPELS THE LAUNCH OF ITS FULLY MANAGED CLOUD SOLUTION WITH COLOGIX MONTREAL

*Webair optimizes services and wins customers by interacting with dynamic, neutral ecosystem*

**MONTREAL and DENVER – Sept. 1, 2015** – Another cloud services provider has deployed infrastructure in Montreal to enhance its product and extend reach to new customers. [Cologix](#), a network neutral interconnection and data centre company, announced today that Webair has expanded its long-time relationship with Cologix to deploy its fully managed, highly available and secure Private VMware-based Cloud solution. [Webair](#), a leading provider of Cloud Hosting, Colocation and Managed solutions, leverages Cologix’s network and cloud neutral MTL2 data centre as its core Canadian facility for data centre stability and uptime, responsive service, expansive connectivity, and a strong ecosystem full of business development opportunities.

“We like two elements of what Cologix is doing: 1) focusing on ecosystems in ‘Edge markets’ and 2) avoiding channel conflict by leaving the cloud and managed services space to best-in-breed competition,” noted Webair Chief Technology Officer Sagi Brody. “By deploying our enterprise-grade Private Cloud in the MTL2 facility, we provide customers colocated in the data centre with access to a fully managed and custom-built cloud platform that addresses their business-specific IT security, scalability and performance needs.”

For the full story, read the case study: <http://bit.ly/1Uixz9P>

“This is another example of Cologix’s Cloud Connect ecosystem growing and creating benefits for our customers,” noted Cologix Canada General Manager Scott Adams. “Montreal is becoming an emerging hub for cloud service providers based on its position as a gateway market to Europe and its attractive power rates. Webair has been at the forefront of this trend for nearly a decade. Cologix is pleased to extend our support for Webair’s growth and shine a light on its services to our other customers.”

By leveraging the most connected data centre provider in Montreal, Webair can use choice and low switching costs to optimize its network with agility and pass those benefits on to its customers in the form of higher performance and lower costs. Webair is also able to lean on Cologix’s Remote Hands services for knowledgeable technical support to diagnose, run cables, facilitate hardware shipping and receiving, and other key tasks without requiring the presence of staff on the ground.

**[About Webair](#)**

Founded in 1996 and headquartered in New York, [Webair](#) is a leader in managed hosting solutions, including [Managed & Secure Cloud](#) Infrastructure. Webair's expansive ecosystem of state-of-the-art technology solutions includes fully managed Public, Private and Hybrid Clouds, [Dedicated Servers](#), [Colocation](#), [CDN](#), [Security](#) and [DRaaS](#). Combining industry-leading innovation, expert support and high-touch customer service, Webair serves as a true technology partner to a vast variety of customers including enterprises and SMBs, healthcare organizations, Information Technology firms, eCommerce companies and VoIP providers. Webair also operates an international network of data centers located in New York, Los Angeles, Montreal and Amsterdam.

Follow Webair on Twitter: [@WebairInc](#), Facebook: [facebook.com/WebairHosting](#) and LinkedIn: [www.linkedin.com/company/webair](#).

### **About Cologix Inc.**

Cologix Inc. is a network-neutral interconnection and colocation data centre company headquartered in Denver. Cologix provides scalable interconnection services and secure, reliable colocation services. Cologix operates densely connected, strategically located facilities in Columbus, Dallas, Jacksonville, Lakeland, Minneapolis, Montreal, Toronto and Vancouver. With more than 350 network choices and 21 prime interconnection locations, Cologix currently serves over 850 carrier, managed services, cloud, media, content, financial services and enterprise customers. The company's experienced local service teams are committed to providing its customers with the highest standard of local customer support. To arrange a tour of the centre closest to you, contact us at [sales@cologix.com](mailto:sales@cologix.com). Follow Cologix on [LinkedIn](#) and [Twitter](#).

###

### **Contacts:**

Britni Myers  
Cologix, Inc.  
[Britni.myers@cologix.com](mailto:Britni.myers@cologix.com)  
+1.720.940.2564

iMiller Public Relations for Webair  
[webair@imillerpr.com](mailto:webair@imillerpr.com)  
+1.866.307.2510