

## ThinkOn Moves To Expand Addressable Market For Hosted Services Through Cologix's Toronto Data Centres

## Cologix's network neutral colocation platform combined with the carrier density of Canada's largest carrier hotel drives ThinkOn's expansion

**TORONTO and DENVER – May 26, 2015** – Cologix, a network neutral interconnection and data centre company, announced today that ThinkOn, a leading hosted services provider, selected Cologix's downtown Toronto data centre at 905 King Street West to expand the company's wholesale Infrastructure as a Service (IaaS) solution. The data centre annexes the city's primary carrier hotel at 151 Front Street West through a diverse fibre connection to offer ThinkOn access to communities in Cologix's Meet-Me-Rooms (MMRs) in both buildings. Through this reach, ThinkOn gains access to the fiber-rich connectivity of the carrier hotel with more than 150 unique network providers, as well as a booming ecosystem of potential customers.

Read the in-depth ThinkOn case study for additional details: <u>http://www.bit.ly/DataCentreCaseStudies</u>

"To ensure we reach the broadest market for our services, it was critical to establish a relationship with a key colocation data centre provider for access to an expansive customer ecosystem," said Craig McLellan, president and CEO of ThinkOn. "Through Cologix, ThinkOn gained wide uptake of our services in a robust environment primed with opportunities. With a focus on colocation, Cologix complements and does not compete with ThinkOn."

ThinkOn required seamless integration between its enterprise-grade computing environment and data centre provider to deliver flexible, cost-effective and always-on infrastructure to customers. In addition to its IaaS solution, ThinkOn also deployed Backup as a Service (BaaS) and Disaster Recovery as a Service (DRaaS) offerings with Cologix at 905 King Street West.

"Partnership relationships with service providers like ThinkOn bring value to the data centre. ThinkOn offers non-competitive, complementary services to our customers, and in turn, ThinkOn has ample room to grow across 21 data centres throughout North America to drive business among Cologix's more than 850 customers," said Scott Adams, General Manager for Cologix Canada. "Our focus is on carrier choice, scalability, safety, security and reliability, all of which allows cloud providers like ThinkOn to focus on growing their core business."

## About Cologix Inc.

Cologix Inc. is a network-neutral interconnection and colocation data centre company headquartered in Denver. Cologix provides scalable interconnection services and secure, reliable colocation services. Cologix operates densely connected, strategically located facilities in Columbus, Dallas, Jacksonville, Lakeland, Minneapolis, Montreal, Toronto and Vancouver. With more than 350 network choices and 21 prime interconnection locations, Cologix currently serves over 850 carrier, managed services, cloud, media, content, financial services and enterprise customers. The company's experienced local service teams are committed to providing its customers with the highest standard of local customer support. To arrange a tour of the centre closest to you, contact us at <a href="mailto:sales@cologix.com">sales@cologix.com</a>. Follow Cologix on <a href="mailto:LinkedIn">LinkedIn</a> and <a href="mailto:Twitter">Twitter</a>.

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