

Cloud

Cologix supports a broad set of cloud service providers that in turn offer a range of services to their customers from Cologix facilities. Cologix's neutral Cloud Connect platform provides a streamlined source for enterprises ranging from Fortune 100 to local businesses to access the widest selection of cloud services in "Edge Markets," including public, private and hybrid cloud models. Cloud service providers gain unique benefits from deploying with Cologix, especially in support of scalability, cost and performance requirements.

COLOGIX BENEFITS

NEUTRAL CHOICE OF +450 NETWORK CARRIERS:

- ✓ More end points & a wider network reach with carriers deploying 100 Gig services
- ✓ High competition & low switching costs for lower rates & more flexible commercial terms (e.g., bursting, differentiation on pass through bandwidth pricing)
- ✓ Optimized costs – ensure bottom line success at scale as network can account for 10-20% of total cloud expenses

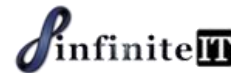
MAXIMIZATION OF ON-NET ADDRESSABLE MARKET:

- ✓ Benefit from an on-ramp to demand
- ✓ On-net access to the cloud to manage customer total cost of ownership where dedicated access is required, a key factor to the size of the addressable market
- ✓ Carrier density matters: more carriers means more addressable on-net cloud service prospects

SCALABLE ARCHITECTURE TAILORED FOR PERFORMANCE:

- ✓ Cloud providers are moving equipment closer to the "edge" in Tier II markets to reduce latency
- ✓ Backed by 100% uptime SLA
- ✓ Comprehensive choice of cost-effective network backups to insulate performance
- ✓ Highly redundant, technology-forward facilities where service providers & customers meet
- ✓ 24/7 monitoring via Cologix Command DCIM

CLOUD CLIENTS THAT TRUST COLOGIX



24 Network Neutral Data Centers Throughout North America

Columbus - Dallas - Jacksonville - Lakeland - Minneapolis - Montreal - New Jersey - Toronto - Vancouver